

# **Finance for Non-Financial Professionals**

المالية والتخطيط لغير الماليين

8 - 12 April 2018

Dubai / United Arab Emirates

A Member of:









# Finance for Non-Financial Professionals المالية والتخطيط لغير الماليين



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#### Introduction

This course taught by finance experts with practical industry and training experience covers fundamental concepts of finance and helps participants understand how these concepts are useful for decision-making.

Participants will gain an understanding of key financial statements and learn practical application of the most important and widely used financial techniques.

# **Objectives**

# Participants attending the programme will:

- Understand, the new trends in accounting and financial statements analysis (Financial Ratios, Sources & Uses of Money, Du-Pont, Market & Economic Value Added)
- Understand the importance of Financial Forecasting and Techniques and their role in assessing and minimizing projects returns.
- Learn the new techniques of financial planning and control.
- Financial Budgeting and Preparations (Items, Financial Cash Flow Forecast, Break-even analysis and Budgeting).

#### Who Should Attend?

Managers, supervisors and staff from any function including finance who need to improve their understanding and usage of financial information.



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#### **Course Outline**

#### Day One

# How to interpret and Perform Financial Statement Analysis

- Fundamentals of Finance
- Understand basic financial statements and be able to explain their usefulness for the external analysis of a firm.
- Appreciate the usefulness as well as the limitations of financial ratios.
- Resources and uses of Money
- Financial Ratios Analysis
- Du Pont Formula
- Financial & Non-Financial analysis

## **Day Two**

## **Financial Forecasting and Techniques**

- Role of Financial Forecasting
- New Techniques in Financial Forecasting
- Forecasted Financial Position
- Percentage of Sales Percentage
- Regression Analysis

## Syndicate exercise: Working in small groups.

#### Day Three

# **Financial Budgeting**

- Know the principles used to decide the most capital budgeting criteria.
- Budgeting in today's competitive business
- The Budgeting Process
- The role of budgeting
- Annual budgeting process
- Identifying and resolving budgeting variances
- Different budgeting systems in use today
- Essential of Finance & Accounting

#### **Day Four**

## **Financial Planning and Control**

- Cash-Flow forecast
- Break-even analysis (units and monetary)
- Operating leverage

# **Asset Management**

- Understand the Main Assets Management Techniques
- Working-Capital Management & Short Term Financial

# **Day Five**

## **Capital Budgeting**

- Investment profitability analysis:
  - Simple Rate of Return (SRR)
  - Calculations
  - o Return on equity

#### **Pros and Cons**

Payback Period (PBP)

Calculations

Wagner Law

# **Discounted Payback Period**

#### **Pros and Cons**

- Discounted Cash-Flow methods:
  - Net Present Value (NPV)
  - Internal Rate of Return (IRR)

# Problem Solving, exercises and case studies

Workshops

**Group exercises and discussions** 

**Course evaluation** 

**Course Summary** 



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# **Training Method**

- Pre-assessment
- Live group instruction
- Use of real-world examples, case studies and exercises
- Interactive participation and discussion
- Power point presentation, LCD and flip chart
- Group activities and tests
- Each participant receives a binder containing a copy of the presentation
- slides and handouts
- Post-assessment

# **Program Support**

This program is supported by interactive discussions, role-play, case studies and highlight the techniques available to the participants.

#### Schedule

# The course agenda will be as follows:

•	Technical Session	08.30-10.00 am
•	Coffee Break	10.00-10.15 am
•	Technical Session	10.15-12.15 noon
•	Coffee Break	12.15-12.45 pm
•	Technical Session	12.45-02.30 pm
•	Course Ends	02.30 pm

### **Course Fees\***

#### 2,950USD

\*VAT is Excluded If Applicable